TUNGSTEN

(Data in metric tons of tungsten content, unless otherwise noted)

Domestic Production and Use: In 1997, little if any tungsten concentrate was produced from U.S. mines. Approximately 10 companies in the United States processed tungsten concentrates, ammonium paratungstate, tungsten oxide, and/or scrap to make tungsten powder, tungsten carbide powder, and/or tungsten chemicals. More than 70 industrial consumers were surveyed on a monthly or annual basis. Based on data reported by these consumers, approximately 80% of tungsten consumed in the United States went into making cemented carbide parts to be used as cutting and wear-resistant materials primarily in the metalworking, oil and gas drilling, mining, and construction industries. The remaining tungsten was consumed in making lamp filaments, electrodes, and other components for the electrical and electronics industries, 7%; tool steels, 6%; other steels, superalloys, and wearresistant alloys, 6%; and chemicals for catalysts and pigments, 1%. The total estimated value of primary tungsten materials consumed in 1997 was \$280 million.

| Salient Statistics—United States: | 1993 | 1994 | 1995 | 1996 | 1997 ^e |
|---|----------------|-------|----------|--------|-------------------|
| Production, mine shipments | W | W | W | W | W |
| Imports for consumption, concentrate | 1,720 | 2,960 | 4,660 | 4,190 | 4,700 |
| Exports, concentrate | 63 | 44 | 20 | 72 | 20 |
| Government stockpile shipments, concentrate | | | | | |
| Consumption: Reported. concentrate | 1 | 1 | 6.320 | 5.420 | 7.100 |
| Apparent. all forms | 2 870 7.100 | 7.900 | 10.000 | 10.700 | 11.400 |
| Price concentrate dollars per mtu WO average: | | | | | |
| U S spot market Platt's Metals Week | 35 | 42 | 64 64 | 53 | 47 |
| Stocks, producer and consumer, yearend | | | | | |
| concentrate | 636 | 955 | 675 | 613 | 600 |
| Employment, mine and mill, number | 33 | 35 | 46 | 58 | 60 |
| Net import reliance as a percent of | 81 | 95 | 90 | 90 | 85 |
| | | | | | |

apparent consumption

Recycling: During 1997, the quantity of scrap reprocessed into intermediates was about 2,400 tons, representing

Import Sources (1993-96): China, 35%; Russia, 20%; Germany, 7%; Bolivia, 6%; and other, 32%.

| Tariff: Item | Number | Most favored nation (MFN) | Non-MFN 12/31/97 | |
|---|--|---|--|--|
| Ore Concentrate Ferrotungsten Tungsten powders Ammonium tungstate Tungsten carbide | 2611.00.3000 2611.00.6000 7202.80.0000 8101.10.0000 2841.80.0010 2849.90.3000 | Free 37.5¢/kg W cont. 5.6% ad val. 8.4% ad val. 7.3% ad val. 9.0% ad val. approximately 21% of apparent | \$1.10/kg W cont. \$1.10/kg W cont. 35.0% ad val. 58.0% ad val. 49.5% ad val. 55.5% ad val. | |

consumption of tungsten in all forms.

Depletion Allowance: 22% (Domestic), 14% (Foreign).

<u>Government Stockpile:</u> In addition to the data shown below, the stockpile contained the following quantities of nonstockpile-grade tungsten **Stockpile Status—9-30-97**⁶

| Material | Uncommitted inventory | Committed inventory | Authorized for disposal | Disposal plan Disposals FY 1997 FY 1997 | |
|---------------------|--------------------------|---------------------|-------------------------|---|---|
| Carbide powder | 87,85 | | _ | | |
| Ferrotungsten | 710 | _ | _ | | |
| Metal powder | 27 600 | _ | _ | | _ |
| Ore and concentrate | 21,000 | _ | _ | | _ |



materials (tons of tungsten content): ores and concentrates, 7,010; ferrotungsten, 533; metal powder, 151; and carbide powder, 51.



TUNGSTEN

Events, Trends, and Issues: World demand for tungsten was strong in 1997 and was expected to be higher than that of 1996. Continued exports of tungsten materials from China and Russia have sustained an oversupply situation, kept prices low, and resulted in a significant decrease in mine production. The amount of tungsten concentrates remaining in stockpiles in China and Former Soviet Union countries and how long they will continue to contribute to world supply are concerns for the tungsten industry. Once the stockpiles are depleted, world mine production will have to increase to meet demand. How quickly mines can be brought back on line and whether mine production can meet demand once stockpiles are depleted will influence the future tungsten supply/demand balance.

World Mine Production, Reserves, and Reserve Base:

7 Mine production 1996 1997 140,000 1,000 Australia Austria 63,000 360 360 580 580 10,000 15,000 Bolivia 38,000 Korea, North Korea, 35,000 Republic of 10.000 100 100 330 330 53,000 100,000 Brazil 20,000 20,000 Burma 24,000 24,000 15,000 34,000 Canada 260,000 490,000 China 220 220 920,000 1,300,000 France 900 900 20,000 20,000 Kazakstan

| Thailand | | 50 Turkmenistan | | | |
|------------------|-------------------------------|-----------------------------|---------------------|---------------------------|--------------|
| llzhekistan | 300 | | | | 300 — 20,000 |
| UZBENISIAIT 500 | | | 680 280,000 360,000 | | |
| Other countries | 680 | | 00.000 | 0.400.000 | 0.000.000 |
| World total (m | ay be rounded) 32,000 | | 32,000 | 2,100,000 | 3,300,000 |
| World Resource | <u>es:</u> More than 90% of t | ne world's estimated tungst | en resources a | are outside the United St | atested Rv |
| Approximately 40 | 0% of these resources a | re in China. 15% are in Can | ada. and 13% | are in Russia. | 10100 09 |

Substitutes: Cemented tungsten carbide remained a primary cutting-tool insert material because of its versatility in meeting

technical requirements in many turning and milling operations. However, ceramics, ceramic-metallic composites, and other materials continued to be developed and utilized as substitutes to meet the changing needs of the world market. Increased quantities of carbide cutting-tool inserts were coated with nitrides, oxides, and carbides to extend the life of the inserts. Tungsten remained the preferred and essentially unsubstitutable material for filaments, electrodes, and contacts in lamp and lighting applications. However, an electrodeless, nontungsten lamp is available for commercial and industrial use.

Estimated. W Withheld to avoid disclosing company proprietary data.
Excludes 3 months of withheld data.

²A metric ton unit (mtu) of tungsten trioxide (WO) contains 7.93 kilograms of tungsten.

³ Defined as imports - exports + adjustments for Government and industry stock changes. ³ Special tariff rates apply for Canada and Mexico. ³ See Appendix B.

«See Appendix C for definitions. » See Appendix D for definitions.

